CNSYS and IBM Cybersecurity
Value Added Cybersecurity as a Service

www.cybersecurity.cnsys.bg

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Senior IT Solutions Architect
CNSYS



- 25 years
- Top 5 SI in Bulgaria
- 200+ employees, 160+ tech staff
- 8 offices around the country
- 60M+ BGN revenue
- 50+ IT projects annually

About CNSys

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Business Problem

- Many different security products/vendors deployed in organization
- Each product/vendor requires deep specific knowledge and expertise
- Limited Security experts/administrators are responsible for all security systems (different products and vendors)



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CNSYS
COMPUTERS & NETWORKING

The Solution

Value Added CaaS
(Cybersecurity as a Service)

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CNSYS
COMPUTERS & NETWORKING

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- Cybersecurity ICT Expert Roles as a Service
- Subscription and/or T&M Packages
- Open and Flexible scope of work
- With or without PM, on site and/or remote
- Access to company knowledge base and other tech resources
- Detailed monthly reporting



Extend your Team with VA CaaS

- QRadar XDR
  - QRadar SIEM
  - QRadar SOAR
  - QRadar NDR
  - QRadar EDR (ReaQta)
- XDR Connect (Cloud Pak for Security)
- Threat Intelligence – X-Force
- Database Protection - Guardium
- IBM FlashSystems Cyber Vault

Top Expertise

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- QRADAR SIEM
  - Sizing and Deployment
  - Custom DSMs (parsers) Development
  - False Positives Fine-tuning
  - Custom Rules Development

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- QRADAR SOAR
  - Playbooks Development
  - External Systems Integration
  - Custom Integrations Development

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- QRADAR NDR and QRADAR EDR (ReaQta)
  - Custom Rules Development
  - Integration
  - YARA Rules Development

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- XDR Connect
  - OpenShift Deployment
  - Cloud Pak for Security Deployment
  - Integration

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- Threat Intelligence – X-Force
  - QRadar SIEM Integration
  - QRadar SOAR Integration
  - Third-Party Integration

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- Database Protection - Guardium
  - Sizing and Deployment
  - Custom Policies Development
  - QRadar SIEM Integration

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- IBM FlashSystems Cyber Vault
  - IBM FlashSystem Safeguarded Copy
  - IBM QRadar SIEM

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WORLD ECONOMIES (BY SIZE)
1 US
2 CHINA
3 CYBERCRIME
4 JAPAN
5 GERMANY
6 INDIA
CYBERCRIME
MORE PROFITABLE THAN
GLOBAL DRUG TRADE
THE RISING COST OF CYBERCRIME
$3 TRILLION
2015
$6 TRILLION
2021
$10.5 TRILLION!
2025
SPONSORED BY: INTRUSION
CYBERCRIME COSTS MORE PER YEAR THAN ALL NATURAL DISASTERS
RESEARCH BY CYBERSECURITY VENTURES
CYBERSECURITYVENTURES.COM

THANK YOU



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